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Agenda

Financial Results

Operational Performance

Summary

Q&A
Operational execution led to continued increases in revenue and EBITDA.
Strong tower and tenant growth

Approached the 9,400 tower milestone at the end of 3Q 2013
Continuing Tower Additions in 3Q 2013

Added over 1,800 towers for a 23.7% year over year increase
## Debt Structure

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<th>Structure</th>
<th>Currency</th>
<th>Maturity Date</th>
<th>Amount Outstanding (In USD Millions)</th>
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<td>Dec 2018</td>
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<td><strong>TOTAL</strong></td>
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- Substantial cash holdings of USD 138.6 million on 30 September 2013.
- Proforma interest rate decreased from 6.02% in 3Q 2012 to 5.71% in 3Q 2013
- Capacity to borrow up to 5x Net Debt / LQA EBITDA
- Translation into USD affected by IDR depreciation of 17% QoQ and 21% YoY
Debt Structure (cont.)

- Completed a USD 475 million and Euro 40 million refinancing; syndication closed in May 2013
  - Extended loan maturities to May 2018
  - Unsecured structure
- Successfully drew down US$ 50 mm from IFC Facility in October 2013
- Continued to improve financial ratios
  - LQA EBITDA interest coverage ratio is 5.0x
  - Net Debt to LQA EBITDA ratio is 2.9x
- Maintained international company ratings from Moody’s (Ba2), S&P (BB) and Fitch (BB)
- Maintained domestic company rating from Fitch Indonesia (AA-)

We are as focused on optimizing our balance sheet as we are on operational excellence
3Q 2013 Summary

- Increased Revenue and EBITDA in excess of 35% year over year
- Added over 1,800 towers year over year, an increase of 23.7%
- Added over 4,200 tenants year over year, an increase of 32.3%
- Approaching 9,400 towers and 18,000 tenants
- Strong growth in sites with stable leverage
- Contracted non-cancellable revenue through 2027 increased from IDR 26.9 Trillion in 2Q 2013 to IDR 28.8 Trillion in 3Q 2013